

NON-COLLUSION DECLARATION

TO BE EXECUTED BY BIDDER AND SUBMITTED WITH BID

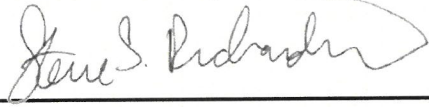
The undersigned declares:

I am the President of Proterra Builders, Inc., the party making the foregoing bid.

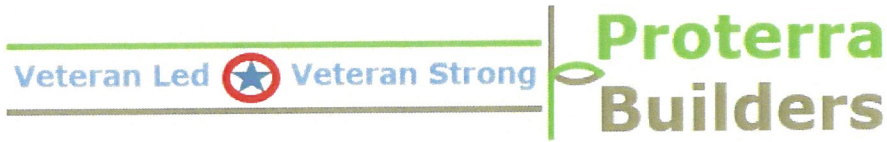
The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or of any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusion or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 4/9/2024 [date], at Apple Valley [city], California [state].

Signed: 

Title: President



## Performance Information

### BACKLOG

Company Name: Proterra Builders, Inc.  
Product/Service: Furnish only (1) 500 kW diesel Generac generator, (1) Docking Station, (2) Automatic Transfer Switches and (1) main switchgear bank.  
Contracting Agency/Customer: San Bernardino County Transit Authority  
POC: Alex Janecek, [alex@cpm-partners.com](mailto:alex@cpm-partners.com), 310-989-3104  
Contract Number: 23-1002961.  
Contract Dollar Value: \$562,802.11.  
Period of Performance: July, 2023 through January 2025  
Comments regarding compliance with contract terms and conditions. This is procurement only materials contract.  
Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

### Past Performance

Company Name: Proterra Builders, Inc.  
Product/Service: Furnish and install two (2) 30 kW diesel Generac generators and one (1) 50kW diesel generator including ATS, MTS, and concrete pad at three extremely remote locations.  
Contracting Agency/Customer: San Bernardino County  
POC: Ernesto Gonzalez, [ernesto.gonzalez@res.sbcounty.gov](mailto:ernesto.gonzalez@res.sbcounty.gov), 626-428-1447  
Contract Number: 10.10.0990, 10.10.0992, and 10.10.0998.  
Contract Dollar Value: \$840,000.00.  
Period of Performance: May, 2023 through March 2024  
Comments regarding compliance with contract terms and conditions. Each location is on top of a mountain at leased space by American Tower Corporation. Required extensive coordination.  
Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

Company Name: Proterra Builders, Inc.  
Product/Service: Furnish and install one (1) 400 kW diesel Generac generator including ATS, MTS, concrete pad and bollards. Demolish existing LPG ATS and generator w/enclosure.  
Contracting Agency/Customer: San Bernardino County  
POC: Ernesto Gonzalez, [ernesto.gonzalez@sbc.res.sbcounty.gov](mailto:ernesto.gonzalez@sbc.res.sbcounty.gov), 626-428-1447  
Contract Number: 10.10.0923.  
Contract Dollar Value: \$436,019.56  
Period of Performance: July 11, 2022 through February 15, 2024  
Comments regarding compliance with contract terms and conditions. Encountered underground concrete encased conduit during demo stage. Worked with county on T&M basis to remove the duct bank.

Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

Company Name: Proterra Builders, Inc.  
Product/Service: Furnish and install one (1) 150 kW natural gas Generac generator including MTS, underground gas line, concrete pad and bollards.  
Contracting Agency/Customer: Self Help Enterprises (Owner), Provost and Pritchard Consulting Group (Construction Manager)  
POC: Provost & Pritchard – Liz Varner, [lvarner@ppeng.com](mailto:lvarner@ppeng.com), 559-449-2715  
Self Help Enterprises – Andrea Galdamez, [andreag@selfhelpenterprises.org](mailto:andreag@selfhelpenterprises.org), 559-802-1598

Contract Number: None.  
Contract Dollar Value: \$214,603.19  
Period of Performance: January 24, 2022 through April 15, 2022  
Comments regarding compliance with contract terms and conditions. Complied with Fire Department comments on plan review and complied with SoCal Gas requirements on plan review.  
Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

Company Name: Proterra Builders, Inc.  
Product/Service: Design, build and install (1) Kohler 40kW liquid propane (LPG) generator, (1) 500 gallon LPG tank, and (1) automatic transfer switch including trenching, and 4" thick concrete housekeeping pads.  
Contracting Agency/Customer: California Highway Patrol (CHP) Resident Post Bodega Bay CA.  
POC: Travis Kendall, CHP, [travis.kendall@chp.ca.gov](mailto:travis.kendall@chp.ca.gov), 916-843-3825.  
Contract Number: 20C360003.  
Contract Dollar Value: \$99,983.  
Period of Performance: 01 March 2021 through 17 March 2021.  
Comments regarding compliance with contract terms and conditions. AQMD approval not required for LPG generators.  
Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

Company Name: Proterra Builders, Inc.  
Product/Service: Backup Engines Replacement Big Pine CA. Remove and replace two (2) engines with new MTU 650 HP engines that power existing water pumps. Scope includes engines, electrical, exhaust and controller.  
Contracting Agency/Customer: CA Dept of General Services / Dept of Fish & Wildlife Big Pine CA.  
POC: Daryl Moore, DGS, [daryl.moore@dgs.ca.gov](mailto:daryl.moore@dgs.ca.gov), 916-375-4028.  
Contract Number: 1703.  
Contract Dollar Value: \$524,939.  
Period of Performance: 30 September 2019 through 16 December 2020.  
Comments regarding compliance with contract terms and conditions. Coordinated with AQMD for permit. Project was delayed 1 year. DGS authorized substitution of the original listed electrician. Original electrician filed a stop payment but did not perfect the stop payment. DGS

paid the final stop payment amount six (6) months after completion of project. Both clutches that connected the drive train to each of two pumps were out of tolerance by 4/1000. Proterra Builders and Supplier quickly worked to find a creative solution that re-machined the openings to within tolerance and kept the project on time – no delay.

Comments regarding any known performance deemed unacceptable to the customer, or not in accordance with the contract terms and conditions. NONE.

PROTERRA BUILDERS, INC.  
BALANCE SHEET  
December 31, 2023

Prepared by Carr  
Accounting  
409 S. Las Posas Road  
San Marcos CA 92078  
760-672-0494  
ryan@carraccounting.com

ASSETS

CURRENT ASSETS	
Cash	\$ 75,375
Accounts Receivable	6,428
Prepaid Taxes	12,981
Loan to Shareholder	13,505
Costs and estimated earnings in excess of billings	32,520
TOTAL CURRENT ASSETS	<u>140,809</u>
PROPERTY PLANT AND EQUIPMENT, NET	
2023 Ford F-150 Lightning Pro	<u>62,079</u>
TOTAL PROPERTY PLANT AND EQUIPMENT, NET	<u>62,079</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 202,888</u></u>

LIABILITIES AND SHAREHOLDERS' EQUITY

CURRENT LIABILITIES	
Accounts Payable	\$ 6,228
State Taxes Payable	-
Billings in Excess of Costs	12,371
TOTAL CURRENT LIABILITIES	<u>18,599</u>
TOTAL LIABILITIES	<u>18,599</u>
SHAREHOLDERS' EQUITY	
Capital Stock	100,000
Additional Paid in Capital	-
Treasury Stock	(73,458)
Retained Earnings	157,746
TOTAL SHAREHOLDERS' EQUITY	<u>184,288</u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u><u>\$ 202,888</u></u>

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**PROTERRA BUILDERS, INC.**  
**STATEMENT OF INCOME AND RETAINED EARNINGS**  
**FOR THE PERIOD ENDED DECEMBER 31, 2023**

CONTRACT REVENUE	\$ 1,034,717
CONTRACT REVENUE COST	814,566
GROSS PROFIT	220,151
GENERAL AND ADMINISTRATIVE EXPENSES	<u>127,291</u>
INCOME FROM OPERATIONS	92,861
OTHER INCOME (EXPENSE)	
Credit Card Rewards	<u>536</u>
TOTAL OTHER INCOME (EXPENSE)	<u>536</u>
INCOME BEFORE TAXES	93,397
INCOME TAX PROVISION	-
<b>NET INCOME</b>	<b>93,397</b>
RETAINED EARNINGS, BEGINNING	99,849
DISTRIBUTIONS	(35,500)
RETAINED EARNINGS, ENDING	<u><u>\$ 157,746</u></u>

**PROTERRA BUILDERS, INC.**  
**GENERAL AND ADMINISTRATIVE EXPENSES**  
**FOR THE PERIOD ENDED DECEMBER 31, 2023**

**GENERAL AND ADMINISTRATIVE EXPENSES**

Advertising	\$ 5,258
Automobile Expense	14,674
Bid Expenses	655
Depreciation	15,520
Insurance	11,796
Meals & Entertainment	2,156
Office Supplies & Expenses	137
Outside Services	3,000
Professional Fees	8,836
Rent	46,320
Supplies	664
Taxes - AB 150	12,981
Telephone	2,369
Travel	1,082
Utilities	1,843
<b>TOTAL GENERAL AND ADMINISTRATIVE EXPENSES</b>	<u><u>\$ 127,291</u></u>

**PROTERRA BUILDERS, INC.**  
**EARNINGS FROM CONTRACTS**  
**FOR THE PERIOD ENDED DECEMBER 31, 2023**

	<b>Revenue Earned</b>	<b>Cost of Revenue</b>	<b>Gross Profit</b>
Contracts in process	975,718	778,088	197,630
Contracts completed	58,999	36,478	22,521
	<u>\$ 1,034,717</u>	<u>\$ 814,566</u>	<u>\$ 220,151</u>



PROTERRA BUILDERS, INC.  
 CONTRACTS IN PROCESS  
 FOR THE PERIOD ENDED DECEMBER 31, 2023

Job Name	Total Revised Contract Amount	Estimated Total Cost at Completion	Estimated Profit at Completion	Costs Incurred to Date	% Comp	Profit to Date	Revenue Earned to Date	Amount Billed to Date	underbilled		overbilled		Estimated Costs to Complete	Contract Balance
									Costs in Excess of Billings	Costs in Excess of Billings				
San Bernardino County Glen Helen generator 10.10.0993	436,994	390,069	46,925	283,352	73%	34,087	317,439	323,882	-	6,443	-	106,717	119,555	
San Bernardino County 10.10.0990 Sandy	294,589	240,003	54,586	226,179	94%	51,442	277,621	269,886	7,735	-	-	13,824	16,968	
San Bernardino County 10.10.0992 Padua	284,985	216,236	68,749	212,629	98%	67,602	280,231	255,446	24,785	-	-	3,607	4,754	
San Bernardino County 10.10.0998 Mountain Pass	276,959	203,515	73,444	174,310	86%	62,905	237,215	242,927	-	5,712	-	29,205	39,744	
SBCTA Equipment Procurement	562,802	529,828	32,974	52,791	10%	3,285	56,076	53,007	-	216	-	477,037	506,726	
Recognized in Prior Years			(171,173)			(21,691)	(192,864)							
	<b>\$ 1,856,329</b>	<b>\$ 1,579,651</b>	<b>\$ 276,678</b>	<b>\$ 778,088</b>		<b>\$ 197,630</b>	<b>\$ 975,718</b>	<b>\$ 1,145,148</b>	<b>\$ 32,520</b>	<b>\$ 12,371</b>	<b>\$ 630,390</b>	<b>\$ 687,747</b>		

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PROTERRA BUILDERS, INC.  
 CONTRACTS COMPLETED  
 FOR THE PERIOD ENDED DECEMBER 31, 2023

Job Name	Contract Totals			Before January 1, 2023			Period Ended December 31, 2023		
	Revenue Earned	Cost of Revenue	Gross Profit (Loss)	Revenue Earned	Cost of Revenue	Gross Profit (Loss)	Revenue Earned	Cost of Revenue	Gross Profit (Loss)
Toliyabe	384,177	248,733	135,444	325,178	212,255	112,923	58,999	36,478	22,521
	\$ 384,177	\$ 248,733	\$ 135,444	\$ 325,178	\$ 212,255	\$ 112,923	\$ 58,999	\$ 36,478	\$ 22,521

PROTERRA BUILDERS, INC.  
ACCOUNTS RECEIVABLE  
December 31, 2023

SBCTA  
TOTAL

Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
-	6,428	-	-	-	6,428
-	6,428	-	-	-	6,428

PROTERRA BUILDERS, INC.  
ACCOUNTS PAYABLE  
December 31, 2023

SBCTA  
TOTAL

Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
-	6,228	-	-	-	6,228
-	6,228	-	-	-	6,228